

New Jersey Theatre League Fiscal Year End Summaries

4/6/2004

Description	1987-88	1988-89	1989-90	1990-91	1991-92	1992-93	1993-94	1994-95	1995-96	1996-97	Notes
Savings	5,488.61	4,779.07	5,524.70	5,912.81	6,179.39	6,453.34	797.73	0.00	0.00	0.00	
Checking	251.81	298.93	51.00	233.58	345.88	229.13	122.09	336.83	113.11	4,361.64	
Investments	0.00	0.00	0.00	0.00	0.00	0.00	4,990.37	5,314.26	5,497.82	1,284.75	
Total Financial Assets	5,740.42	5,078.00	5,575.70	6,146.39	6,525.27	6,682.47	5,910.19	5,651.09	5,610.93	5,646.39	
Organizational Dues		380.00	685.00	685.00	920.00	785.00	280.00	290.00	385.00	210.00	
Individual Dues		0.00	0.00	0.00	15.00	0.00	0.00	0.00	0.00	0.00	
Festival Registration Fees		125.00	150.00	175.00	225.00	100.00	100.00	75.00	50.00	60.00	
Festival Ticket Sales		0.00	201.00	570.00	1,280.00	170.00	380.00	320.00	115.00	367.00	
Festival Meal Tickets		0.00	0.00	0.00	0.00	0.00	0.00	140.00	0.00	0.00	
Festival Miscellaneous		12.25	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Seminars		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Donations		68.00	0.00	60.00	50.00	50.00	50.00	0.00	0.00	0.00	
Miscellaneous		12.95	0.00	26.77	0.00	0.00	0.00	0.00	10.00	0.00	
Interest		0.00	410.63	388.11	266.58	273.95	0.00	16.41	0.00	0.00	
Total Income		598.20	1,446.63	1,904.88	2,756.58	1,378.95	810.00	841.41	560.00	637.00	
Administration		408.37	322.52	320.56	791.25	547.28	751.34	333.40	503.72	289.47	
Festival Hospitality		267.22	0.00	0.00	592.78	277.44	255.70	341.00	0.00	83.00	
Festival Tech Staff		0.00	0.00	0.00	322.00	120.00	120.00	100.00	80.00	176.00	
Festival Awards		70.60	0.00	0.00	281.67	77.03	115.00	50.00	100.00	135.00	
Festival Adjudcation Fees		450.00	0.00	0.00	450.00	200.00	175.00	100.00	100.00	100.00	
Festival Refunds		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Festival Miscellaneous		250.00	626.41	1,013.63	0.00	0.00	0.00	0.00	0.00	0.00	
Festival Winner Subsidies		0.00	0.00	0.00	0.00	0.00	0.00	500.00	0.00	0.00	National Festival
Dues (ESTA / AACT)		100.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	Expense
Miscellaneous		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	Subsidy.
Total Expenses		1,546.19	948.93	1,334.19	2,437.70	1,221.75	1,417.04	1,424.40	783.72	783.47	
FY Profit / Loss		-947.99	497.70	570.69	318.88	157.20	-607.04	-582.99	-223.72	-146.47	
Minus Interest		0.00	410.63	388.11	266.58	273.95	0.00	16.41	0.00	0.00	
Total Operating Profit		-947.99	87.07	182.58	52.30	-116.75	-607.04	-599.40	-223.72	-146.47	
State Festival Income		137.25	351.00	745.00	1,555.00	320.00	530.00	395.00	175.00	427.00	
State Festival Expenses		942.82	632.45	1,013.63	1,878.67	715.31	865.44	451.00	280.00	616.91	
Total Festival Profit / Loss		-805.57	-281.45	-268.63	-323.67	-395.31	-335.44	-56.00	-105.00	-189.91	

Note: See page 3 for definitions of the above income and expense categories.

New Jersey Theatre League Fiscal Year End Summaries

4/6/2004

Description	1997-98	1998-99	1999-00	2000-01	2001-02	2002-03	2003-04	2004-05	2005-06	2006-07	Notes
Savings	0.00	0.00	0.00	0.00	0.00	0.00					
Checking	5,195.59	4,601.92	4,690.12	3,721.83	4,177.25	4,648.33					
Investments	1,342.82	1,406.66	1,457.63	1,597.28	1,722.57	1,826.85					
Total Financial Assets	6,538.41	6,008.58	6,147.75	5,319.11	5,899.82	6,475.18	0.00	0.00	0.00	0.00	
Organizational Dues	245.00	245.00	280.00	285.00	550.00	720.00					
Individual Dues	0.00	0.00	0.00	0.00	300.00	120.00					
Festival Registration Fees	75.00	90.00	150.00	60.00	75.00	280.00					
Festival Ticket Sales	675.00	520.25	730.00	0.00	380.00	1,060.00					
Festival Meal Tickets	0.00	0.00	252.00	0.00	0.00	1,065.00					
Festival Miscellaneous	0.00	0.00	0.00	0.00	0.00	539.00					
Seminars	0.00	130.00	0.00	0.00	0.00	0.00					
Donations	0.00	0.00	0.00	0.00	0.00	0.00					
Miscellaneous	0.00	0.00	0.00	0.00	0.00	0.00					
Interest	0.00	0.00	0.00	0.00	0.00	0.00					
Total Income	995.00	985.25	1,412.00	345.00	1,305.00	3,784.00	0.00	0.00	0.00	0.00	
Administration	289.47	105.66	283.84	528.29	158.80	282.70					
Festival Hospitality	82.18	306.26	451.96	0.00	0.00	1,726.35					
Festival Tech Staff	208.00	224.00	288.00	0.00	150.00	460.00					
Festival Awards	205.03	135.00	135.00	0.00	157.26	226.75					
Festival Adjudcation Fees	100.00	150.00	200.00	0.00	343.52	535.80					
Festival Refunds	0.00	0.00	25.00	25.00	0.00	0.00					
Festival Miscellaneous	0.00	0.00	0.00	0.00	0.00	1,089.04					
Festival Winner Subsidies	0.00	500.00	0.00	500.00	0.00	500.00					National Festival
Dues (ESTA / AACT)	0.00	50.00	0.00	75.00	115.00	130.00					Expense
Miscellaneous	0.00	158.00	0.00	50.00	0.00	0.00					Subsidy.
Total Expenses	884.68	1,628.92	1,383.80	1,178.29	924.58	4,950.64	0.00	0.00	0.00	0.00	
FY Profit / Loss	110.32	-643.67	28.20	-833.29	380.42	-1,166.64	0.00	0.00	0.00	0.00	
Minus Interest	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Total Operating Profit	110.32	-643.67	28.20	-833.29	380.42	-1,166.64	0.00	0.00	0.00	0.00	
State Festival Income	750.00	610.25	1,132.00	0.00	455.00	3,079.00	0.00				
State Festival Expenses	595.21	838.42	1,271.75	0.00	550.78	4,037.94	0.00				
Total Festival Profit / Loss	154.79	-228.17	-139.75	0.00	-95.78	-958.94	0.00	0.00	0.00	0.00	

Note: See page 3 for definitions of the above income and expense categories.

NOTES:

1. Numbers are taken directly from past fiscal year reports and are actual figures that reflect income and expenses within the fiscal year.
2. Income and expense figures do not reflect adjustments (i.e. pre-paid dues for the following fiscal year, un-cashed checks, open invoices, account transfers etc.). They also do not reflect unrealized profits on appreciations in investment funds.
3. 1998-1999 and 2002-2003 income and expenses do not reflect the ESTA Regional Festival.

CATEGORY DEFINITIONS:

Organizational Dues	Dues paid by community theatre groups.
Individual Dues	Dues paid by individuals.
Festival Registration Fees	Fees paid by community theatre groups to participate in the State Festival.
Festival Ticket Sales	Tickets sold for performance sessions at State Festivals.
Festival Meal Tickets	Tickets sold for official State Festival events (i.e. luncheons, afterglows, box lunches etc.).
Festival Miscellaneous	Anything State Festival related that does not fall into the other festival categories.
Seminars	Seminars which do not take place during the State Festival.
Donations	Financial gifts to the New Jersey Theatre League.
Miscellaneous	Income that does not fall into the other income categories.
Interest	Realized income from interest bearing accounts.
Administration	Any money used for day to day operations of the League not including Festival related items (i.e. State of New Jersey fees, insurance, supplies etc.).
Festival Hospitality	Money used for social events during the State Festival (i.e. refreshments, afterglow room rentals, decorations etc.).
Festival Tech Staff	Fee paid to non-Theatre League members running tech at the State Festival.
Festival Awards	Cash, trophies, certificates, ESTA Festival registration etc. given as awards to participants of the State Festival.
Festival Adjudication Fees	Any fees associated with adjudicators at State Festival (i.e. honorarium, meals, supplies, lodging etc.).
Festival Refunds	Money returned to theatre groups due to cancellations, overpayments etc.
Festival Winner Subsidies	Monies given to State and / or Regional Festival theatre group winners to help offset expenses to Regional Festivals.
Festival Miscellaneous	Any Festival related expenses which do not fall into the other Festival categories (i.e theatre rentals, cleaning chrg. etc.).
Dues	Money paid to organizations of which they are a member (i.e. ESTA and AACT).
Miscellaneous	Expenses which do not fall into the other categories listed.

FESTIVAL WINNER SUBSIDIES:

- 6/10/95 - Burlington County Footlighters, For National Festival.
 - 4/23/99 - Haddonfield Plays & Players, For National Festival.
 - 5/12/01 - Burlington County Footlighters, For National Festival.
 - 6/8/03 - Players Theatre Company, For National Festival.
- It has been customary procedure to pay the \$50.00 registration fee for the ESTA Regional Festival to the winning State Festival entry.